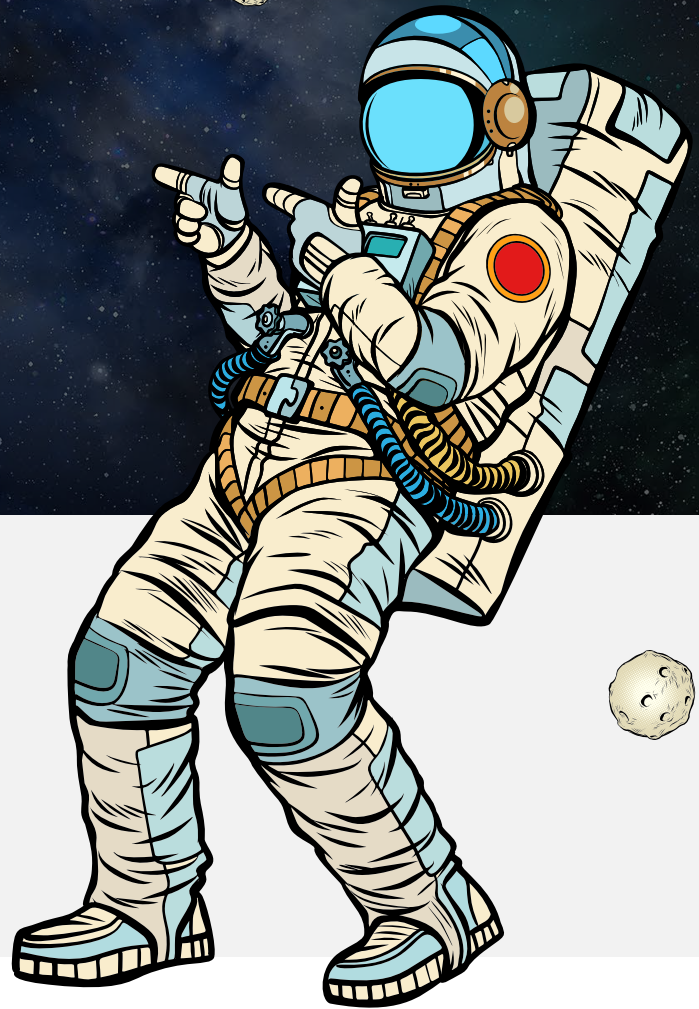


Andromeda Helps Deep Coat Industries Save Thousands and Modernize Technology

Deep Coat has saved between \$45-\$90K annually since trusting Andromeda to build its new IT infrastructure and provide ongoing technical support.



Deep Coat Industries, an Illinois-based shielding manufacturer, needed a reliable IT services provider that could help the company implement technology that would scale with future business growth. **Deep Coat lacked skilled IT support and standardization, so it wasn't confident its existing solutions were effective.**

The Challenge:

Deep Coat's IT vendor was a one-person operation who couldn't move beyond break/fix. **Without an expert team to turn to for guidance, the company was left with an assortment of computers, outdated infrastructure, and zero protection from cyber threats.**

Deep Coat was looking for:

- A skilled IT services provider with staff redundancy
- Standardization across the company's computer systems
- Strategic technology planning as the company prepared to move to a larger facility.
- Help building IT infrastructure to support its cloud computing initiatives.
- A partner it could trust to make necessary recommendations.



We needed a provider that knew how to prepare us for the future of IT – not just how to fix a computer.



- Brian Schmidt
COO, Deep Coat Industries

The Action:

Andromeda stepped in to provide the strategic guidance Deep Coat needed to plan for its move from a 29K square foot rental space to its 72K square foot new construction. Andromeda also:



Worked with Deep Coat's facility construction team every step of the way to design a custom IT infrastructure at the company's new, larger building.



Installed access control solutions and advised on additional hardware construction as necessary. Standardized Deep Coat's computer systems, company-wide.



Moved servers to the cloud as appropriate to develop an effective hybrid cloud architecture. Helped the company identify and eliminate unnecessary hardware.



Implemented security policies to minimize network vulnerabilities and protect against cyber attacks.



Provided boots-on-the-ground, responsive IT support.



Andromeda has managed to solve our trickiest problems in the appropriate amount of time and in a way that made us feel understood and included in the decision-making process.



- Brian Schmidt

The Result:

- ✓ With Andromeda's ongoing remote technical support, the company has also **saved between \$45-\$90K per year on the costs of hiring, training, and retaining in-house IT staff.**
- ✓ Deep Coat now has trusted guidance from Andromeda's technical experts to make necessary security improvements and obtain its military cybersecurity certification.
- ✓ The company has seen a **100% reduction in successful email phishing attacks** since Andromeda implemented security protocols.



With Andromeda, the team isn't stagnant – they're always growing and providing more value.



- Brian Schmidt

